

# PENNANT

## PIA VARIABLE ANNUITY ACCOUNT I

### Monthly Fund Performance - For Period Ending 03/31/2024

The numbers in the table below assume a \$10,000 hypothetical investment without any optional riders or contingent deferred sales charges included for contract form IA-94. Had these been included, performance values would be lower. Performance is however net of fund expenses, product charges and the \$30 annual administration charge.

The performance data quoted represents past performance and is not predictive of future results. The investment return and principal value will fluctuate so that units, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted. You can obtain current month end performance at [www.pennmutual.com](http://www.pennmutual.com) in the Investment Options & Performance tab.

These returns assume that the investment portfolios were available under the contract since their respective inception dates. The inception date represents the date on which the underlying investment option commenced investment operations.

| Fund  | Sub-Adviser/Adviser                | Total Return |        |        | Average Annual Total Returns |         |        | 10 Yr or Since Inception <sup>†</sup> | Inception Date |
|---|------------------------------------|--------------|--------|--------|------------------------------|---------|--------|---------------------------------------|----------------|
|   |                                    | 1 Mth        | 3 Mth  | YTD    | 12 Mths                      | 3 Yr    | 5 Yr   |                                       |                |
| <b>Asset Allocation or LifeStyle Funds</b>            |                                    |              |        |        |                              |         |        |                                       |                |
| <sup>††</sup> Aggressive Allocation Fund              | Penn Mutual Asset Management, LLC  | 1.79%        | 5.95%  | 5.95%  | 14.97%                       | 3.23%   | 6.36%  | 5.43%                                 | 08/25/2008     |
| <sup>††</sup> Moderately Aggressive Allocation Fund   | Penn Mutual Asset Management, LLC  | 1.71%        | 5.24%  | 5.24%  | 13.73%                       | 2.90%   | 6.03%  | 5.18%                                 | 08/25/2008     |
| <sup>††</sup> Moderate Allocation Fund                | Penn Mutual Asset Management, LLC  | 1.30%        | 3.81%  | 3.81%  | 10.88%                       | 1.49%   | 4.69%  | 4.20%                                 | 08/25/2008     |
| <sup>††</sup> Moderately Conservative Allocation Fund | Penn Mutual Asset Management, LLC  | 0.99%        | 2.45%  | 2.45%  | 8.21%                        | 0.95%   | 3.52%  | 3.20%                                 | 08/25/2008     |
| <sup>††</sup> Conservative Allocation Fund            | Penn Mutual Asset Management, LLC  | 0.69%        | 1.22%  | 1.22%  | 5.74%                        | -0.18%  | 1.96%  | 1.93%                                 | 08/25/2008     |
| <b>Large Cap Funds</b>                                |                                    |              |        |        |                              |         |        |                                       |                |
| <sup>1</sup> Penn Series Large Growth Stock Fund      | T. Rowe Price                      | 0.56%        | 12.08% | 12.08% | 40.14%                       | 3.43%   | 10.90% | 11.31%                                | 06/01/1983     |
| <sup>2</sup> Penn Series Large Core Growth Fund       | Delaware Investments Fund Advisers | 1.00%        | 9.12%  | 9.12%  | 23.30%                       | -13.23% | 3.08%  | 7.01%                                 | 08/25/2008     |
| <sup>3</sup> Penn Series Large Cap Growth Fund        | MFS Investments                    | 1.56%        | 7.62%  | 7.62%  | 22.46%                       | 8.01%   | 12.98% | 11.77%                                | 05/01/2002     |
| Penn Series Large Core Value Fund                     | Eaton Vance                        | 4.48%        | 7.65%  | 7.65%  | 16.71%                       | 6.77%   | 9.21%  | 7.51%                                 | 08/25/2008     |
| <sup>4</sup> Penn Series Large Cap Value Fund         | AllianceBernstein, LP              | 3.64%        | 9.56%  | 9.56%  | 20.57%                       | 8.64%   | 9.98%  | 7.32%                                 | 03/01/1987     |
| <b>Mid Cap Funds</b>                                  |                                    |              |        |        |                              |         |        |                                       |                |
| <sup>5</sup> Penn Series Mid Cap Growth Fund          | Delaware Investments Fund Advisers | 1.27%        | 6.67%  | 6.67%  | 13.94%                       | -0.81%  | 10.48% | 9.56%                                 | 05/01/2000     |
| <sup>6</sup> Penn Series Mid Cap Value Fund           | Janus Henderson Investors US       | 5.06%        | 9.72%  | 9.72%  | 20.87%                       | 6.50%   | 2.90%  | 3.87%                                 | 05/01/2000     |
| <sup>7</sup> Penn Series Mid Core Value Fund          | American Century                   | 3.97%        | 4.32%  | 4.32%  | 8.11%                        | 4.80%   | 7.70%  | 7.23%                                 | 05/01/2002     |
| <b>SMID (Small/Mid) Cap Funds</b>                     |                                    |              |        |        |                              |         |        |                                       |                |
| <sup>8</sup> Penn Series SMID Cap Growth Fund         | Goldman Sachs                      | 1.74%        | 13.33% | 13.33% | 19.75%                       | -1.81%  | 10.30% | 8.90%                                 | 08/25/2008     |
| Penn Series SMID Cap Value Fund                       | AllianceBernstein, LP              | 4.42%        | 6.60%  | 6.60%  | 20.50%                       | 4.10%   | 7.61%  | 6.10%                                 | 08/25/2008     |
| <b>Small Cap Funds</b>                                |                                    |              |        |        |                              |         |        |                                       |                |
| <sup>9</sup> Penn Series Small Cap Growth Fund        | Janus Henderson Investors US       | 1.89%        | 6.22%  | 6.22%  | 15.42%                       | -0.69%  | 6.57%  | 8.20%                                 | 05/01/1997     |
| <sup>10</sup> Penn Series Small Cap Value Fund        | Goldman Sachs                      | 4.65%        | 2.91%  | 2.91%  | 13.41%                       | 0.65%   | 5.37%  | 5.01%                                 | 03/01/1995     |
| <b>Balanced Funds</b>                                 |                                    |              |        |        |                              |         |        |                                       |                |
| Penn Series Flexibly Managed Fund                     | T. Rowe Price                      | 1.36%        | 4.74%  | 4.74%  | 15.62%                       | 6.07%   | 9.63%  | 8.98%                                 | 07/23/1984     |
| <sup>††</sup> Penn Series Balanced Fund               | Penn Mutual Asset Management, LLC  | 1.54%        | 5.74%  | 5.74%  | 16.66%                       | 4.12%   | 7.51%  | 6.70%                                 | 08/25/2008     |

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Monthly Fund Performance - For Period Ending 03/31/2024

| Fund   | Sub-Adviser/Adviser               | Total Return |        |        | Average Annual Total Returns |         |        | 10 Yr or Since Inception <sup>†</sup> | Inception Date |
|--|-----------------------------------|--------------|--------|--------|------------------------------|---------|--------|---------------------------------------|----------------|
|  |                                   | 1 Mth        | 3 Mth  | YTD    | 12 Mths                      | 3 Yr    | 5 Yr   |                                       |                |
| <b>Index Funds</b>                                     |                                   |              |        |        |                              |         |        |                                       |                |
| <sup>11</sup> Penn Series Index 500 Fund               | State Street                      | 2.26%        | 10.09% | 10.09% | 27.69%                       | 9.61%   | 13.16% | 11.05%                                | 05/01/2000     |
| Penn Series Small Cap Index Fund                       | State Street                      | 2.41%        | 4.66%  | 4.66%  | 17.35%                       | -2.14%  | 5.93%  | 5.39%                                 | 08/25/2008     |
| Penn Series Developed International Index Fund         | State Street                      | 1.92%        | 5.17%  | 5.17%  | 12.49%                       | 2.50%   | 5.08%  | 2.64%                                 | 08/25/2008     |
| <b>Specialty Fund</b>                                  |                                   |              |        |        |                              |         |        |                                       |                |
| <sup>12</sup> Penn Series Real Estate Securities Fund  | Cohen & Steers                    | 0.29%        | -1.12% | -1.12% | 6.94%                        | 1.42%   | 3.82%  | 5.96%                                 | 05/01/2002     |
| <b>International Funds</b>                             |                                   |              |        |        |                              |         |        |                                       |                |
| Penn Series International Equity Fund                  | Vontobel Asset Management         | -0.55%       | 5.78%  | 5.78%  | 9.73%                        | 1.45%   | 5.66%  | 4.39%                                 | 11/01/1992     |
| <sup>13</sup> Penn Series Emerging Markets Equity Fund | Vontobel Asset Management         | -0.22%       | -1.72% | -1.72% | -2.93%                       | -12.08% | -3.74% | -1.85%                                | 08/25/2009     |
| <b>Fixed-Income Funds</b>                              |                                   |              |        |        |                              |         |        |                                       |                |
| <sup>††</sup> Penn Series Limited Maturity Bond Fund   | Penn Mutual Asset Management, LLC | 0.09%        | 0.44%  | 0.44%  | 4.03%                        | -0.35%  | 0.62%  | 0.39%                                 | 05/01/2000     |
| <sup>††</sup> Penn Series Quality Bond Fund            | Penn Mutual Asset Management, LLC | 0.44%        | -0.55% | -0.55% | 1.74%                        | -3.47%  | -0.51% | 0.60%                                 | 03/01/1987     |
| <sup>14</sup> Penn Series High Yield Bond Fund         | Penn Mutual Asset Management, LLC | 1.06%        | 1.63%  | 1.63%  | 7.75%                        | 1.89%   | 3.87%  | 3.43%                                 | 07/23/1984     |
| <sup>††</sup> Penn Series Money Market Fund            | Penn Mutual Asset Management, LLC | 0.40%        | 0.87%  | 0.87%  | 3.41%                        | 0.59%   | 0.06%  | -0.56%                                | 07/15/1983     |

The Penn Series Money Market Fund 7-day yield was 4.76% . The yield, which is gross of product fees and the \$ 30 annual administration charge, more closely reflects the current earnings of the Money Market Fund than the 1-year return.

**Investors should carefully consider the objectives, risks, charges, and expenses of the relevant variable annuity product and underlying investment options prior to investing. Please read the prospectus carefully as it contains this and other pertinent information specific to the product being presented. A prospectus may be obtained from your Penn Mutual financial professional or from our website at [www.pennmutual.com](http://www.pennmutual.com) in the Planning & Products tab.**

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# PENNANT

## PIA VARIABLE ANNUITY ACCOUNT I

Monthly Fund Performance - For Period Ending 03/31/2024

Assuming Contract Surrendered

Below are the average annual total returns on a hypothetical investment of \$1,000 assuming the investor makes no additional deposits during the first contract year and surrenders the policy. With the exception of any available optional riders, the figures are net of all possible charges and fees, including the maximum contingent deferred sales charge of 6% (Contract Year = %: 1=6%, 2=6%, 3=4%, 4=3%, 5=2%, 6=1%), asset charges, product fees, and the \$30 annual administration charge. Had any available optional riders been included, performance values would be lower.

| Fund  | Sub-Adviser/Adviser                | Average Annual Total Returns |         |        | 10 Yr or Since Inception <sup>†</sup> | Inception Date |
|---|------------------------------------|------------------------------|---------|--------|---------------------------------------|----------------|
|   |                                    | 1 Yr                         | 3 Yr    | 5 Yr   |                                       |                |
| <b>Asset Allocation or LifeStyle Funds</b>            |                                    |                              |         |        |                                       |                |
| <sup>††</sup> Aggressive Allocation Fund              | Penn Mutual Asset Management, LLC  | 8.88%                        | 1.93%   | 5.89%  | 5.36%                                 | 08/25/2008     |
| <sup>††</sup> Moderately Aggressive Allocation Fund   | Penn Mutual Asset Management, LLC  | 7.72%                        | 1.61%   | 5.57%  | 5.11%                                 | 08/25/2008     |
| <sup>††</sup> Moderate Allocation Fund                | Penn Mutual Asset Management, LLC  | 5.04%                        | 0.22%   | 4.23%  | 4.13%                                 | 08/25/2008     |
| <sup>††</sup> Moderately Conservative Allocation Fund | Penn Mutual Asset Management, LLC  | 2.53%                        | -0.31%  | 3.07%  | 3.13%                                 | 08/25/2008     |
| <sup>††</sup> Conservative Allocation Fund            | Penn Mutual Asset Management, LLC  | 0.21%                        | -1.41%  | 1.52%  | 1.86%                                 | 08/25/2008     |
| <b>Large Cap Funds</b>                                |                                    |                              |         |        |                                       |                |
| <sup>1</sup> Penn Series Large Growth Stock Fund      | T. Rowe Price                      | 32.53%                       | 2.13%   | 10.40% | 11.24%                                | 06/01/1983     |
| <sup>2</sup> Penn Series Large Core Growth Fund       | Delaware Investments Fund Advisers | 16.70%                       | -14.21% | 2.64%  | 6.93%                                 | 08/25/2008     |
| <sup>3</sup> Penn Series Large Cap Growth Fund        | MFS Investments                    | 15.92%                       | 6.63%   | 12.47% | 11.69%                                | 05/01/2002     |
| Penn Series Large Core Value Fund                     | Eaton Vance                        | 10.52%                       | 5.41%   | 8.72%  | 7.43%                                 | 08/25/2008     |
| <sup>4</sup> Penn Series Large Cap Value Fund         | AllianceBernstein, LP              | 14.14%                       | 7.25%   | 9.49%  | 7.24%                                 | 03/01/1987     |
| <b>Mid Cap Funds</b>                                  |                                    |                              |         |        |                                       |                |
| <sup>5</sup> Penn Series Mid Cap Growth Fund          | Delaware Investments Fund Advisers | 7.92%                        | -2.03%  | 9.99%  | 9.48%                                 | 05/01/2000     |
| <sup>6</sup> Penn Series Mid Cap Value Fund           | Janus Henderson Investors US       | 14.43%                       | 5.14%   | 2.46%  | 3.79%                                 | 05/01/2000     |
| <sup>7</sup> Penn Series Mid Core Value Fund          | American Century                   | 2.44%                        | 3.47%   | 7.22%  | 7.15%                                 | 05/01/2002     |
| <b>SMID (Small/Mid) Cap Funds</b>                     |                                    |                              |         |        |                                       |                |
| <sup>8</sup> Penn Series SMID Cap Growth Fund         | Goldman Sachs                      | 13.37%                       | -3.01%  | 9.81%  | 8.83%                                 | 08/25/2008     |
| Penn Series SMID Cap Value Fund                       | AllianceBernstein, LP              | 14.08%                       | 2.78%   | 7.14%  | 6.03%                                 | 08/25/2008     |
| <b>Small Cap Funds</b>                                |                                    |                              |         |        |                                       |                |
| <sup>9</sup> Penn Series Small Cap Growth Fund        | Janus Henderson Investors US       | 9.30%                        | -1.91%  | 6.10%  | 8.13%                                 | 05/01/1997     |
| <sup>10</sup> Penn Series Small Cap Value Fund        | Goldman Sachs                      | 7.42%                        | -0.60%  | 4.91%  | 4.93%                                 | 03/01/1995     |
| <b>Balanced Funds</b>                                 |                                    |                              |         |        |                                       |                |
| Penn Series Flexibly Managed Fund                     | T. Rowe Price                      | 9.49%                        | 4.73%   | 9.14%  | 8.90%                                 | 07/23/1984     |
| <sup>††</sup> Penn Series Balanced Fund               | Penn Mutual Asset Management, LLC  | 10.47%                       | 2.81%   | 7.04%  | 6.62%                                 | 08/25/2008     |

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## PIA VARIABLE ANNUITY ACCOUNT I

Monthly Fund Performance - For Period Ending 03/31/2024

Assuming Contract Surrendered

| Fund   | Sub-Adviser/Adviser               | Average Annual Total Returns |         |        | 10 Yr or Since Inception <sup>†</sup> | Inception Date |
|--|-----------------------------------|------------------------------|---------|--------|---------------------------------------|----------------|
|  |                                   | 1 Yr                         | 3 Yr    | 5 Yr   |                                       |                |
| <b>Index Funds</b>                                     |                                   |                              |         |        |                                       |                |
| <sup>11</sup> Penn Series Index 500 Fund               | State Street                      | 20.83%                       | 8.20%   | 12.65% | 10.97%                                | 05/01/2000     |
| Penn Series Small Cap Index Fund                       | State Street                      | 11.12%                       | -3.34%  | 5.46%  | 5.32%                                 | 08/25/2008     |
| Penn Series Developed International Index Fund         | State Street                      | 6.56%                        | 1.22%   | 4.62%  | 2.56%                                 | 08/25/2008     |
| <b>Specialty Fund</b>                                  |                                   |                              |         |        |                                       |                |
| <sup>12</sup> Penn Series Real Estate Securities Fund  | Cohen & Steers                    | 1.34%                        | 0.16%   | 3.37%  | 5.89%                                 | 05/01/2002     |
| <b>International Funds</b>                             |                                   |                              |         |        |                                       |                |
| Penn Series International Equity Fund                  | Vontobel Asset Management         | 3.96%                        | 0.18%   | 5.20%  | 4.32%                                 | 11/01/1992     |
| <sup>13</sup> Penn Series Emerging Markets Equity Fund | Vontobel Asset Management         | -7.93%                       | -13.08% | -4.13% | -1.92%                                | 08/25/2009     |
| <b>Fixed-Income Funds</b>                              |                                   |                              |         |        |                                       |                |
| <sup>††</sup> Penn Series Limited Maturity Bond Fund   | Penn Mutual Asset Management, LLC | -1.39%                       | -1.59%  | 0.20%  | 0.32%                                 | 05/01/2000     |
| <sup>††</sup> Penn Series Quality Bond Fund            | Penn Mutual Asset Management, LLC | -3.54%                       | -4.64%  | -0.92% | 0.53%                                 | 03/01/1987     |
| <sup>14</sup> Penn Series High Yield Bond Fund         | Penn Mutual Asset Management, LLC | 2.10%                        | 0.62%   | 3.42%  | 3.35%                                 | 07/23/1984     |
| <sup>††</sup> Penn Series Money Market Fund            | Penn Mutual Asset Management, LLC | -1.98%                       | -0.66%  | -0.36% | -0.64%                                | 07/15/1983     |

Investments in the small capitalization sector of the financial markets may be subject to increased volatility or risk due to the size, experience, and information available on any such companies. International investing involves certain risks, including political and economic uncertainties, in addition to currency price fluctuations not inherent in domestic investing. REITs involve risks such as refinancing, economic impact on industry, changes in property values, dependency on management skills, and risks similar to small company investing. Investing in higher yielding, lower-rated corporate bonds has a greater risk of price fluctuations and loss of principal and income than U.S. Government Securities. Investment in a money market is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency, and although the fund seeks to preserve the value of your investment at \$1.00 per share, it is possible to lose money by investing in these funds. Fund shares are not insured and their value and yield will vary with market conditions. The S&P 500 Index is an unmanaged index of common stock performance, considered to be representative of the stock market in general. Indexes do not have sales charges and it is not possible to invest directly in an index.

<sup>††</sup>Effective 1/1/15, Independence Capital Management, Inc. became known as Penn Mutual Asset Management, Inc. On 7/1/16, Penn Mutual Asset Management, Inc. became known as Penn Mutual Asset Management, LLC.<sup>1</sup>Fund manager changed to T. Rowe Price Associates on 8/1/04. Large Growth Stock's name, prior to 8/25/08 was Growth Stock.<sup>2</sup>Fund manager changed to Morgan Stanley Investment Management on 12/1/16, and changed to Delaware Investments Fund Advisers on 5/1/23.<sup>3</sup>Fund manager changed to MFS Investments on 5/1/13.<sup>4</sup>Fund manager changed to Loomis, Sayles & Co. on 5/1/13, and changed to AllianceBernstein, LP on 10/1/18.<sup>5</sup>Fund manager changed to Ivy Investment Management on 5/1/14, and changed to Delaware Investments Fund Advisers on 4/30/21.<sup>6</sup>Fund manager changed to Janus Capital on 5/1/20, and changed to Janus Henderson Investors US on 5/1/22.<sup>7</sup>Fund manager changed to American Century on 5/1/13. Prior to 8/25/08, the Mid Core Value Fund was known as the Strategic Value Fund.<sup>8</sup>Fund manager changed to Goldman Sachs Asset Management, LP, on 12/1/16.<sup>9</sup>Fund manager changed to Janus Capital on 5/1/13, and changed to Janus Henderson Investors US on 5/1/22.<sup>10</sup>Fund manager changed to Goldman Sachs Asset Management, LP, on 8/1/04.<sup>11</sup>Funds having less than 10 years of performance will show the since inception figure.<sup>12</sup>Fund manager changed to State Street Global Advisors on 8/25/08.<sup>13</sup>Fund manager changed to Cohen & Steers Capital Management on 5/1/2011. Prior to 5/1/2011, the Real Estate Securities Fund was known as the REIT Fund.<sup>14</sup>Fund manager became known as Morgan Stanley Investment Management on 5/1/10, and changed to Vontobel Asset Management on 5/1/2020.<sup>15</sup>Fund manager changed to Penn Mutual Asset Management, LLC on 5/1/2018.

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